



# Orius Central Office Services Group

Orius Corp. is a full-service, nationwide provider of technical expertise and comprehensive network and infrastructure solutions to the telecommunications and broadband industries, utilities, commercial and government organizations. Orius designs/ engineers, deploys and maintains networks that support services ranging from voice, data and video to municipal water, electricity and gas.

## Orius Central Office Services Group

Orius Central Office Services Group (COSG) supports customers across the United States through the efforts of its nearly 1,000 skilled installers and engineers. Orius COSG's customers, including Verizon, AT&T Wireless and Insight, span the Telecom, Wireless and Broadband/ Cable industries.



## Breadth and Depth of Expertise

Whether upgrading optical equipment or integrating broadband into a Central Office environment, Orius delivers high quality Engineering, Furnishing and Installation (EF&I) services. Orius installers and engineers can be counted on to understand today's most complex network technologies and have the technical expertise to deliver comprehensive EF&I for most Central Office equipment, including:

- Multiplexers
- International Cable Stations/Huts
- Routers
- SONET Rings
- Collocation
- Digital access cross-connect systems (DACS)
- Wireless Infrastructure & Transport Systems
- Space/Frame Planning
- ATM/Frame Relay
- DWDM
- DSLAM/ASAM
- DC Power/Grounding

## Quality Delivered

In 1998, Orius achieved its latest ISO certification for quality and process compliance, ISO 9002. In October 2001, Orius successfully extended its certification for COSG to the new TL 9000 standard.

Orius has established itself as a quality leader among EF&I service providers through its membership in the QuEST Forum and its rapid TL 9000 certification. Orius is one of a select few supplying EF&I services to achieve both QuEST Forum membership and TL 9000 compliance.



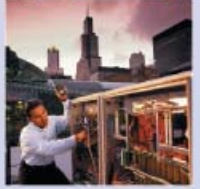
TL 9000 registration confirms that Orius has met a rigorous set of quality system requirements that effectively and efficiently protect the integrity and use of telecommunications products and services. This proactive measure included substantial changes within COSG's Engineering, Materials Management, and Operations areas.



## Proven Expertise

With decades of experience engineering, furnishing and installing Central Office solutions for leading Service Providers and their OEMs, Orius has some of the most knowledgeable and highly experienced engineers and installers in the industry. Proof of Orius' expertise includes:

- Central Office vendor in nearly 50 Turfs/Clusters across 20 states for companies such as SBC, ASI, Verizon, and Verizon Advanced Data Inc.,
- Field survey and detail design more than 9,000 orders per year from Service Providers and OEMs across the country and internationally including Adelphia, Alcatel, AT&T, Cisco, SBC, Siemens, Spirent, Tellabs, TYCO, and Verizon,
- "RBOC badged" in 49 of 50 states,
- The #1 Cisco Optical Products Advanced Technology Provider (ATP),
- DC Power work vendor for AT&T Communications, and
- Conduct quality audits of other EF&I contractors for Service Providers including Verizon.



## Orius Installed

Designed specifically for Original Equipment Manufacturers (OEMs), the Orius Installed OEM Partner Program delivers the benefits of an enhanced relationship to OEMs, and in turn, their end-user customers. Orius Installed OEM Partners receive:

- Enhanced operational integration,
- Quality and service guarantees,
- A choice of two different Orius Installed partner models, and
- Increased Orius Sales and Marketing support.



Through a strengthened relationship, Orius Installed gives OEMs the tools needed to make the EF&I of their equipment a differentiator and a new/ increased source of revenue.



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